

STRATEGIC PLANNING



Funding Early Childhood Systems
of Care

Cross-Cohort Leadership
Institute

September 17-20, 2017

How do we
traditionally
approach
funding?
Program by
Program

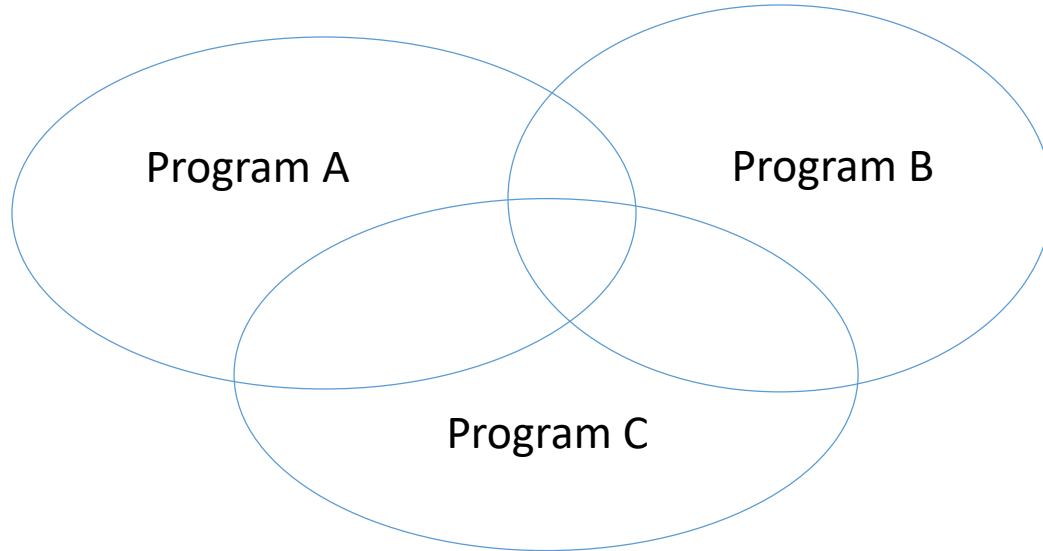


Program or System

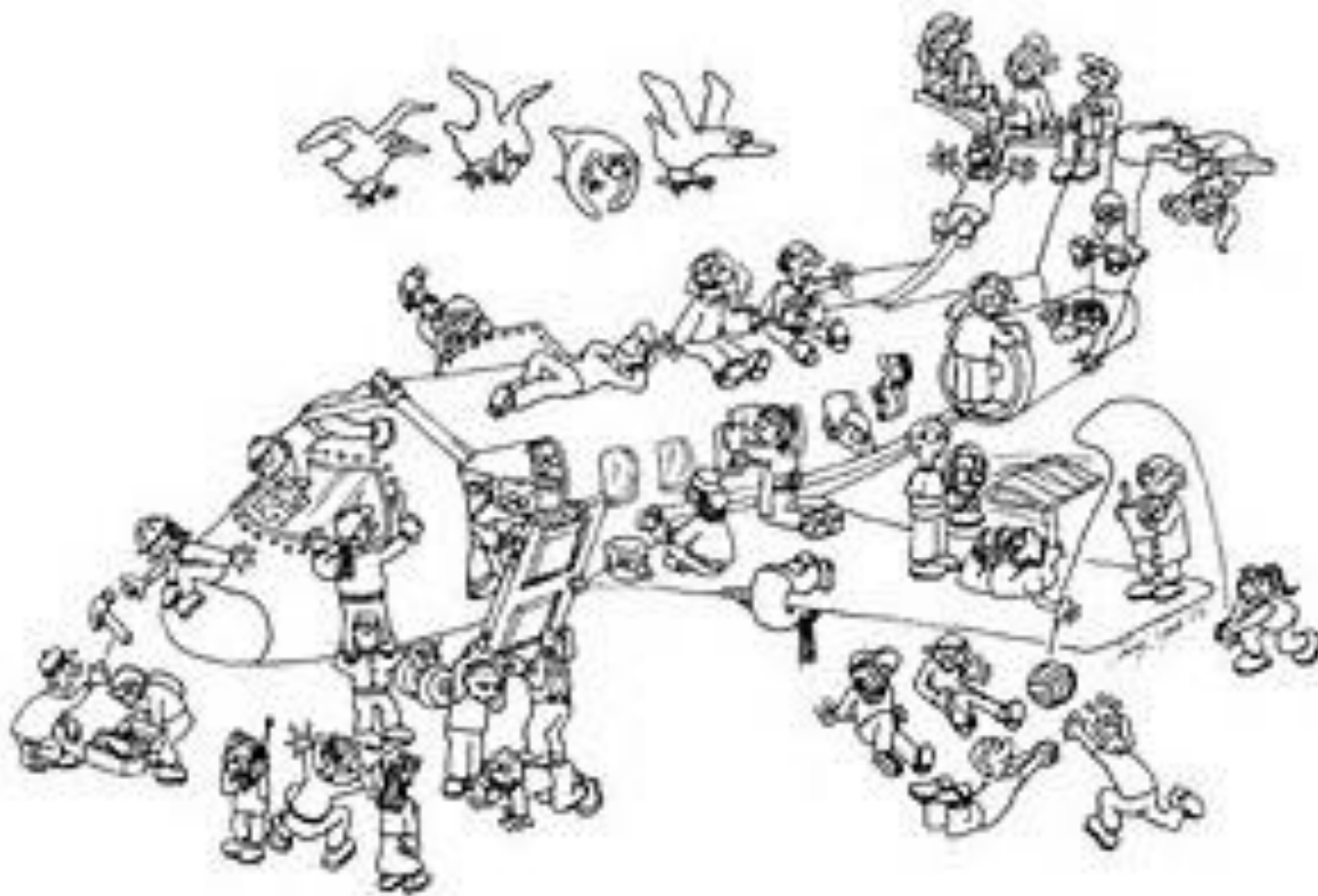
- Do you look at Part C/Early Childhood Special Education through a programmatic lens or through a system lens?



Common Interest



Building the Plane While Flying It



Phase I: Developing a Plan

Demographics

- What are the existing child eligibilities?
- What children are likely to be eligible for which resources?
- Where are the children?

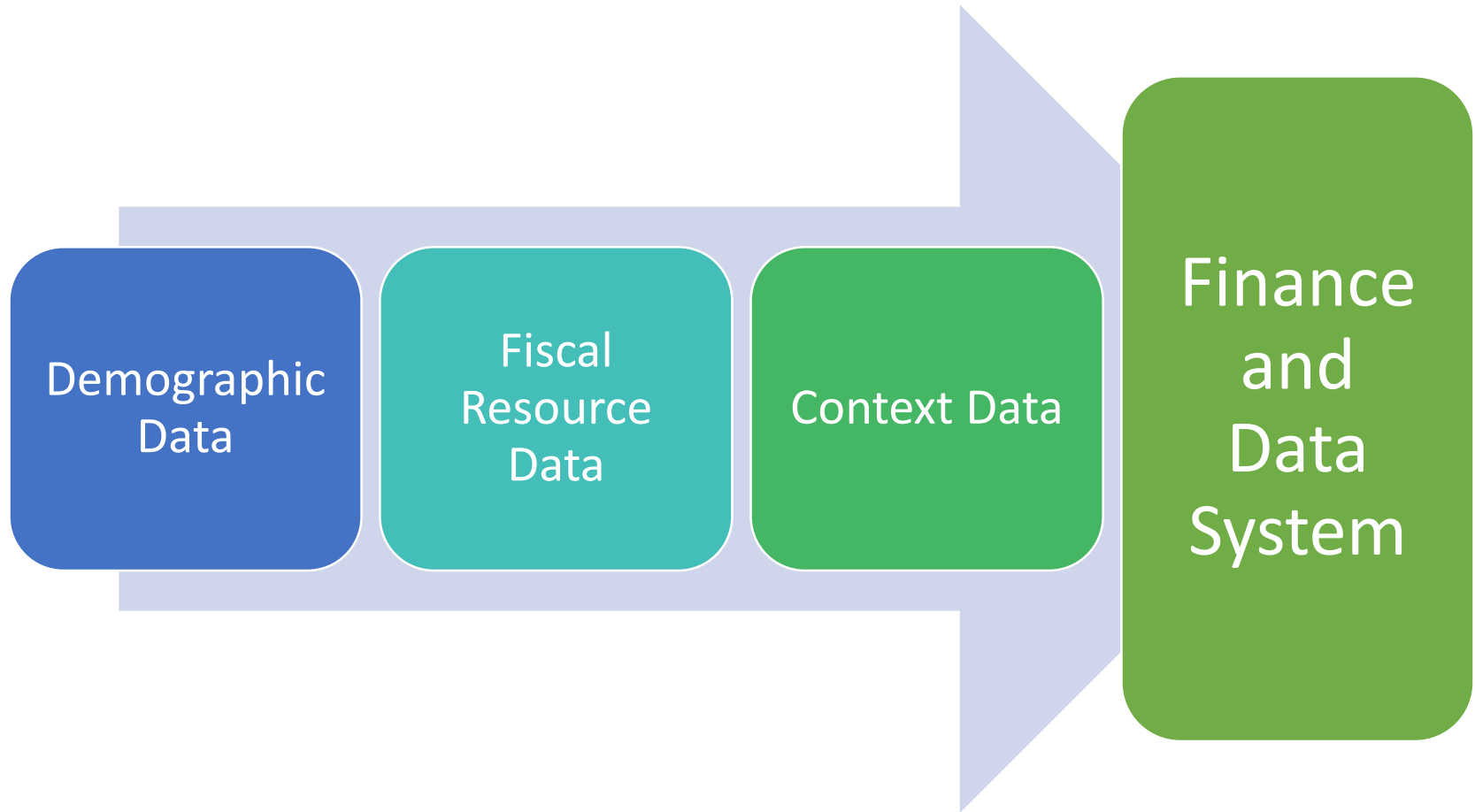
Fiscal Resources

- Fund Source identification
- Fund source requirements
- What can each pay for

Political Context

- Competing Priorities
- Anticipated political changes
- Existing Resources

Phase II: Planning Structure

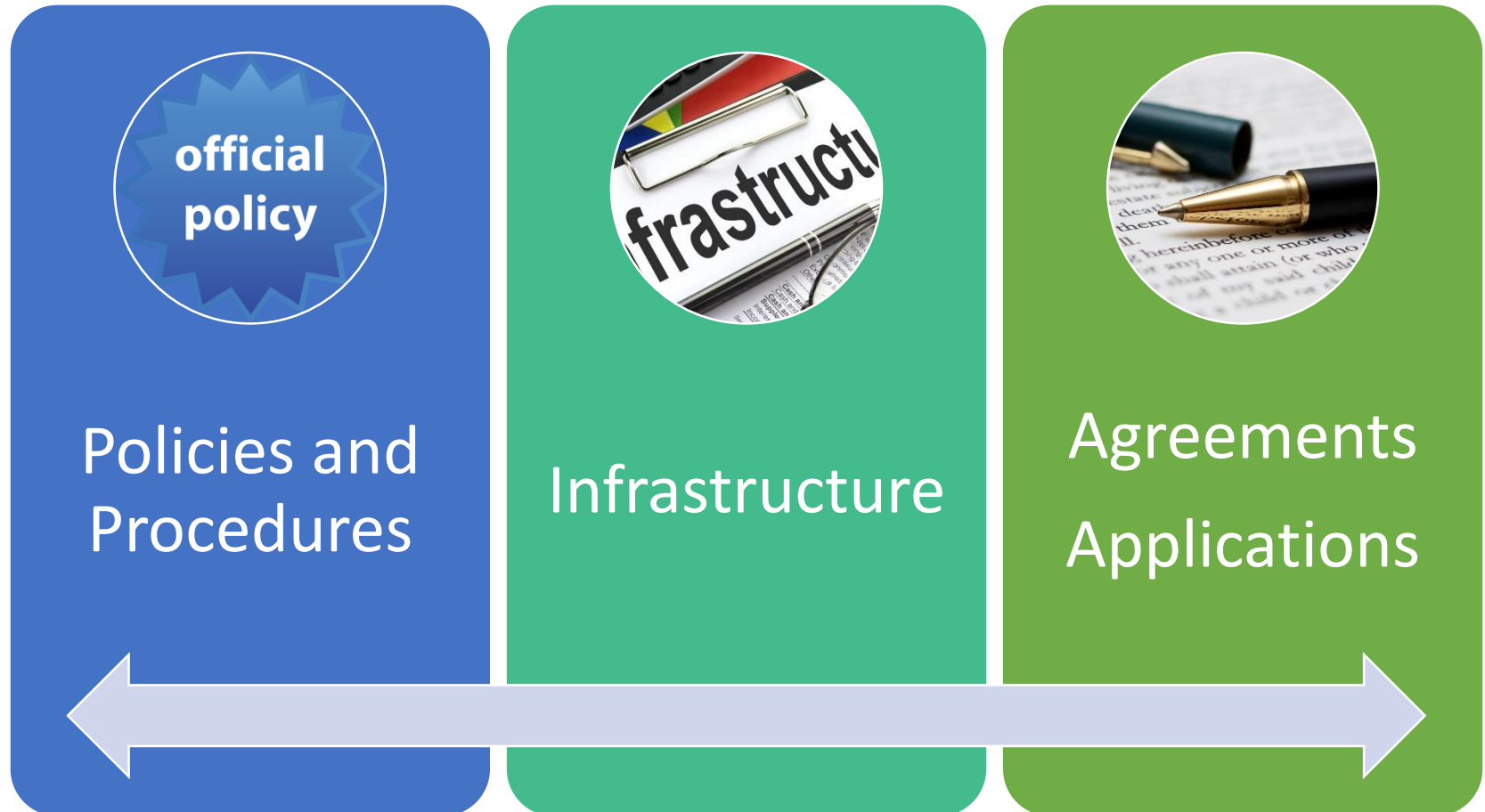


8 Essential Data Elements

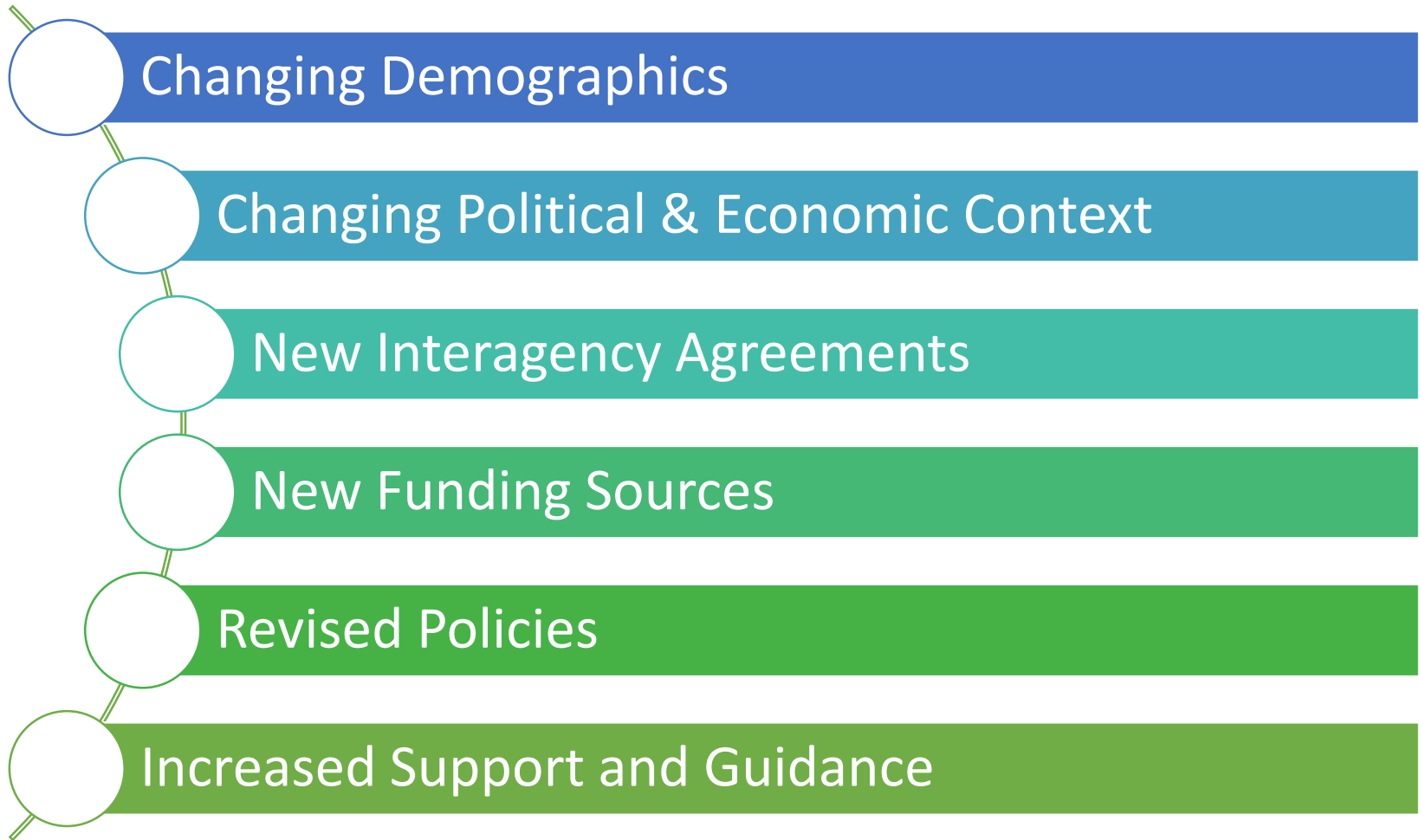
<http://dasycenter.org/understanding-and-using-fiscal-data-a-guide-for-part-c-state-staff-2/>

Data Category	Data Elements	Data Location
Child & Family Demographics	<ul style="list-style-type: none">• Child Name• Diagnosis (ICD9/10)• Program Eligibilities• Family Income• Primary Home Language• Insurance Eligibilities	<ul style="list-style-type: none">• Child Record
Service Data	<ul style="list-style-type: none">• Frequency/Intensity of Services Authorized• Frequency/Intensity of Services Delivered• Type of Service• Date of Service	<ul style="list-style-type: none">• Individualized Family Service Plan• Clinical/Billing Records
Program Data	<ul style="list-style-type: none">• Charges by Service Billed• Revenue (Reimbursement) Received by Source• Billings Codes (ICD-9, CPT, HCPC)	<ul style="list-style-type: none">• Local Provider Agency Fiscal records
Lead Agency Data	<ul style="list-style-type: none">• Staff Administrative Costs• Infrastructure Obligations and Payments	<ul style="list-style-type: none">• State Lead Agency Fiscal Records

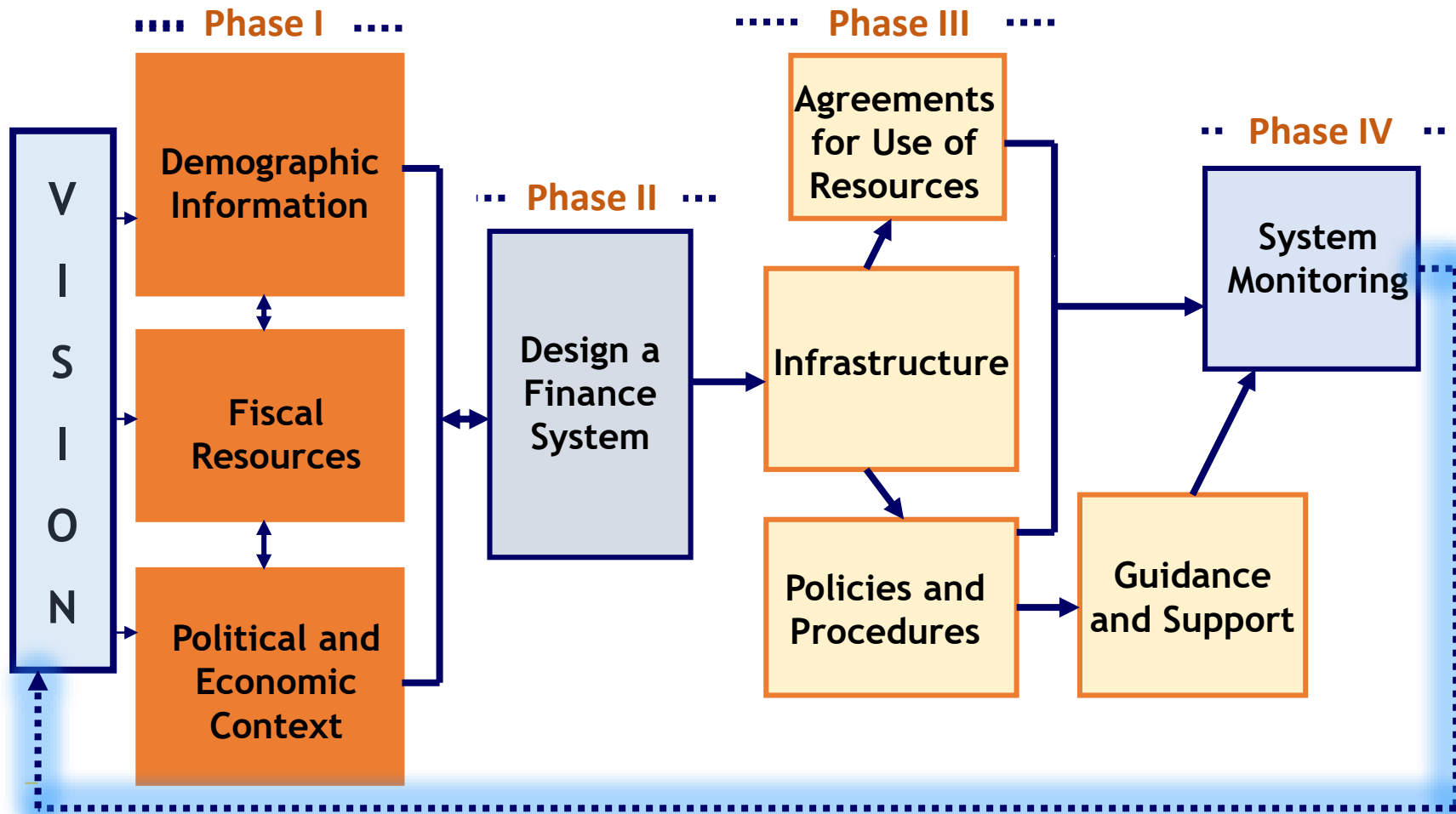
Phase III: Administrative Activities



Phase 4: Ongoing Monitoring



A Framework for Developing and Sustaining a Part C Finance System



FINANCING IS
ALL ABOUT
BUILDING
RELATIONSHIPS

